

1010/02 July 18, 2024

BSE Limited P J Towers, Dalal Street, Fort Mumbai-400001 Scrip Code: 542216 National Stock Exchange of India Limited "Exchange Plaza", Plot No. C-1, Block G Bandra – Kurla Complex, Bandra(East), Mumbai – 400 051 Symbol: DALBHARAT

Subject: Earnings Release / Investor Presentation – Q1 FY25

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Please find enclosed herewith Earnings Release – Q1 FY25, which is proposed to be shared with Analysts / Investors.

Kindly take the same on record.

Thanking you,

Yours Sincerely,
For Dalmia Bharat Limited

Rajeev Kumar Company Secretary

Encl: a/a







## **Disclaimer**

Certain statements in this presentation describing the Company's objectives, projections, estimates and expectations may be 'forward looking statements' within the meaning of applicable laws and regulations.

Although our expectations are based on reasonable assumptions, these forward-looking statements may be influenced by numerous risks and uncertainties that could cause actual outcomes and results to be materially different from those expressed or implied. The Company takes no responsibility for any consequence of decisions made based on such statements and holds no obligation to update these in the future.

The past financial figures have been regrouped or rearranged as per the current grouping, wherever necessary

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# **KEY HIGHLIGHTS**

## **Key Highlights**





#### **Quarterly Performance**

- Sales volume increased by 6.2% YoY to 7.4 MnT
- EBITDA increased by 9.2% YoY to Rs 669 Cr
- Net Debt/EBITDA stands at 0.17x
- Renewable Energy consumption increased to 35%<sup>1</sup>
- CO<sub>2</sub> emissions stands at 467 kg<sup>2</sup>/Ton of cement



#### **Capacity**

- Commercial production started 1 MnT each at Ariyalur, TN and Kadapa, AP
- Current capacity Cement (46.6 MnT), Clinker (22.6 MnT)



#### **Others**

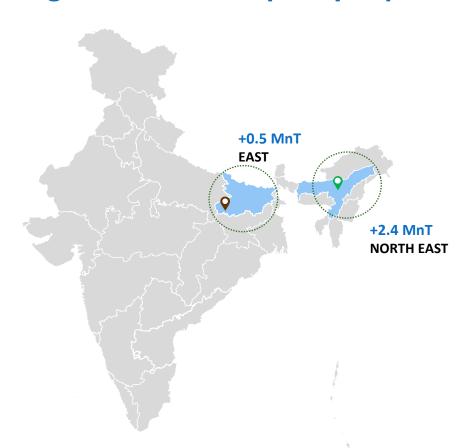
- In line with the commitment towards RE100 by 2030 & Carbon Negative by 2040, Dalmia Cement (Bharat) Limited, a wholly owned subsidiary of the Company, has entered into multiple Renewable Power Agreements under the Group Captive, which will secure 127 MW of renewable power through solar and wind energy. The commissioning of these Renewable power plants is expected to be in FY25 & FY26
- The company has provided an impact of Rs 84 Cr (Pre-tax Rs 113 Cr) on account of one-time provision being created with Jaiprakash Associates Ltd. undergoing Insolvency Proceedings



# **EXPANSION AND CAPEX UPDATE**

## **Organic Cement Capacity Expansion Plan – 49.5 MnT**





Region	Plant	Capacity
Closing Capacity FY2	3	38.6
<b>♀</b> East	Bokaro Line 2, JH	2.5
<b>♀</b> East	Medinipur, WB	0.6
<b>♀</b> South	Sattur, TN	2.0
<b>♀</b> South	Belgaum, KA	0.9
<b>♀</b> South	Ariyalur, TN	1.0
<b>♀</b> South	Kadapa, AP	1.0
Closing Capacity as on date		46.6
<b>♀</b> East Kalyanpur, BH		0.5
♀ North East	Lanka, AS	2.4
Closing Capacity FY2	5	49.5

 <sup>♥</sup> Debottlenecking
 ♥ Brownfield
 ♥ Greenfield

## **Announced Clinker Capacity Expansion Plan**



Figures in MnT	South	East	North East	West	Total
Q1FY25	10.1	7.7	2.7	2.1	22.6
FY25	10.4	8.3	2.7	2.1	23.5
FY26	10.4	8.3	6.3	2.1	27.1



# **Q1FY25 PERFORMANCE**

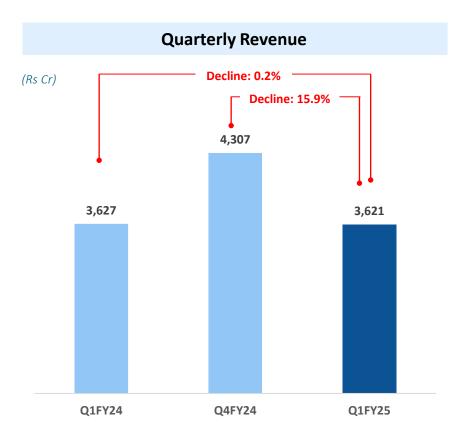
## **Operational Performance**





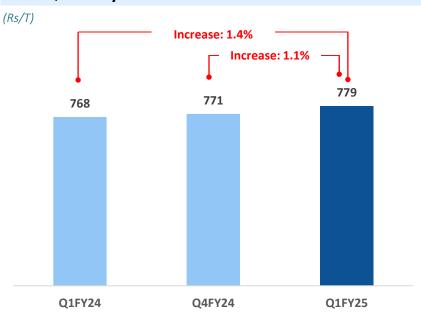
> Despite subdued cement demand, sales volume grew by 6.2% YoY





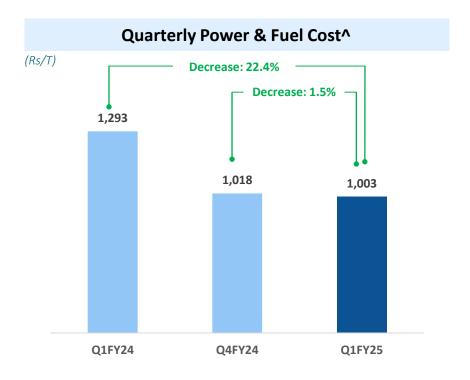


#### Quarterly Cost of Raw Material Consumed<sup>^</sup>



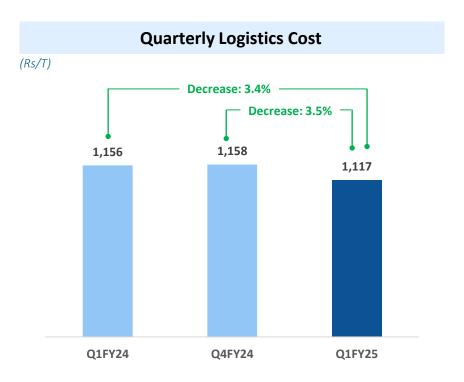
- From early Jun'24, the tolling operations at Jaiprakash Associates Ltd (JAL) plants are being done on job work basis. Accordingly the cost of Material purchases form part of 'Cost of Raw material consumed' and not 'Purchase of Stock in Trade'
- Excluding the Cost of these Purchases, Raw Material Cost in Q1 FY25 was Rs 729 per ton of cement production





<sup>&</sup>gt; Fuel consumption cost declined from \$152/T in Q1 FY24 (\$114/T in Q4 FY24) to \$106/T in Q1 FY25





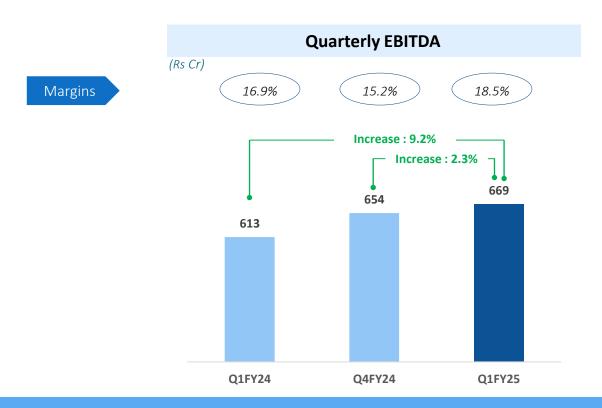
<sup>&</sup>gt; Logistics costs decreased due reduction in lead distance and optimization of clinker movement





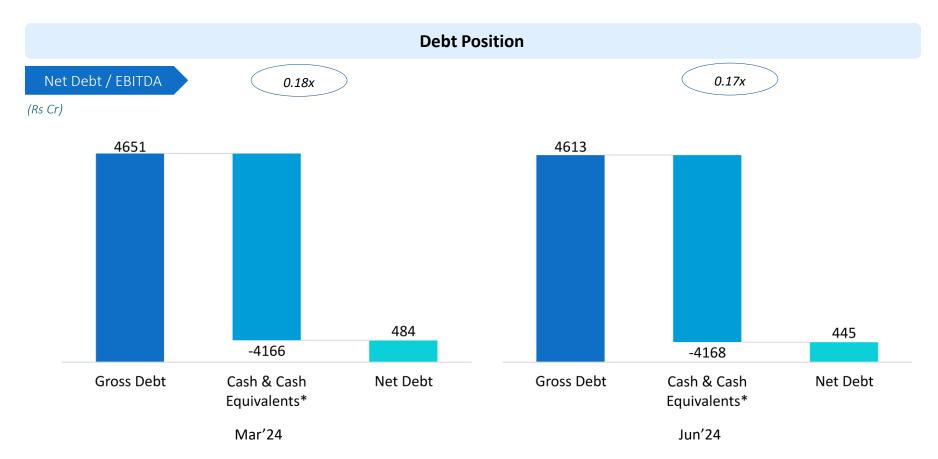
<sup>&</sup>gt; Dalmia Bharat consistently upholds its position as one of the lowest total cost producer of cement





**EBITDA improved on YoY basis primarily by decline in Power & Fuel cost,** partially offset by softness in cement prices



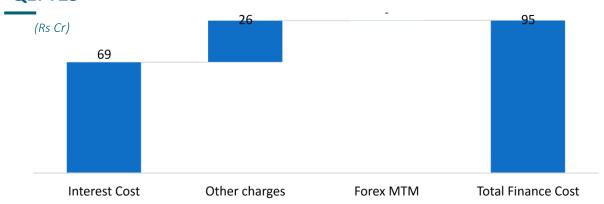


<sup>\*</sup> Includes MTM value of IEX Investment (Q4FY24: Rs 1,788 Cr Q1FY25: Rs 2,403 Cr)

### **Finance Cost**

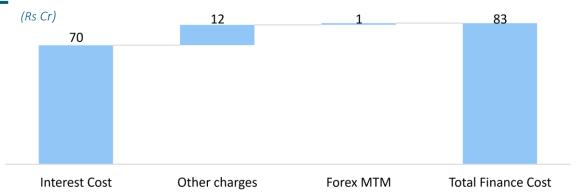






Cost of Borrowing: 8.3%

#### **Q1FY24**



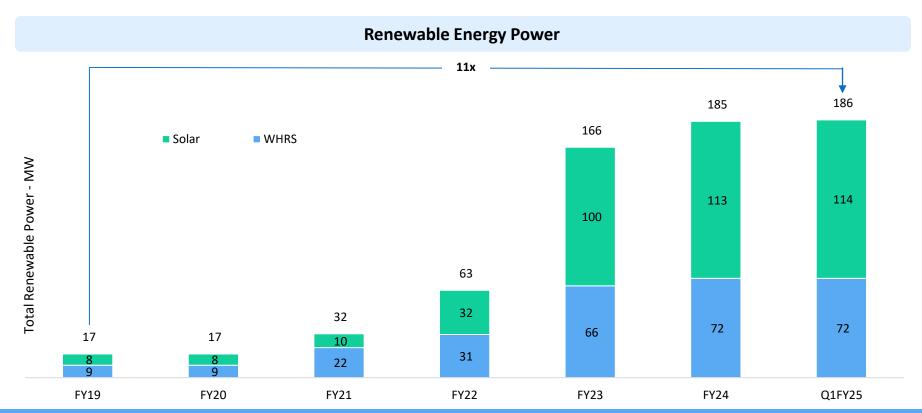
**Cost of Borrowing: 7.8%** 



# **ESG UPDATE**

## **WHRS and Solar Power Update**





In line with the commitment towards RE100 by 2030 & Carbon Negative by 2040, executed multiple Renewable Power Agreements under Group Captive for 127 MW in the states of Tamil Nadu, Karnataka and Maharashtra

### **CSR at Dalmia Bharat**



#### **Activities at CSR**

Climate Action: Constructed a pond in Jirimgaon village, Lanka with a capacity of 2700 KL, benefiting 135 community members by addressing water scarcity and providing a reliable water source

Social Infrastructure: Held a general medical camp in Dalmiapuram in coordination with the Rotary Club of Dalmiapuram and SRM Hospital, Trichy, treating 185 individuals and referring 15 for further treatment.



Livelihood: Facilitated over 30 micro enterprises in Bokaro, Cuttack, Medinipur, Dalmiapuram, Rajgangpur, and Kalyanpur under the Gram Parivartan Project. Initiatives include fast food carts, rice sheller machines, vegetable selling, grocery shops, cyber cafes etc.







## **AWARDS AND ACCOLADES**

## **Sustainability Awards**





CDP leadership Award (CDP Discloser 2023, Climate)

**Environmental Stewardship** 



9th National Conclave on Environment, Energy& Climate Change 2024

Environment Excellence Award, Energy Excellence Award & CSR Excellence Award



National Conference of Sustainability 2023-24 (FAME & Golden Bird)

- 1. Lifetime Achievement Award to Unit Head Shri Subbaraidu Ayyagari
- 2. Platinum Award by FAME India for 3Rs(Reduce, Reuse and Recycle)
- 3. Platinum Award by Golden Bird for Sustainability for recycled waste operations.

## **Supply Chain Awards**





163rd Procurement, Project Management, Corporate Real Estate, Facility Management Awards 2024

Leadership Award for Professional Excellence in Procurement and Vendor Management



ISCM Supply chain rankings of the "2nd India Supply Chain Leaders Senate 2024

Supply Chain Champion (Northern Region)



2nd Procure Connect Confex & Awards 2024

**Procurement Excellence of the Year** 



# **ANNEXURES**

## Operational performance (basis cement production)



(Rs/T)

Particulars	Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25
Cost of Raw Material Consumed	768	785	781	771	779*
Power & Fuel	1,293	1,140	1,102	1,018	1,003

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## Impact on PBT due to Goodwill Amortization (Restructuring Related)



Rs Cr) Q1 FY25 Q1 FY24
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	With Restructuring	Without Restructuring	With Restructuring	Without Restructuring
Income from Operations	3,621	3,621	3,627	3,627
Less:-Operating Expenses	2,952	2,952	3,014	3,014
EBITDA	669	669	613	613
Add:- Other Income	50	50	54	54
Less:-Depreciation / Amortization	317	266	399	348
Less:- Finance Cost	95	95	83	83
Profit before share of profit in associate and joint venture and exceptional item	307	358	185	236



