



# EARNINGS RELEASE

Q1FY22



# Disclaimer

Certain statements in this presentation describing the Company's objectives, projections, estimates and expectations may be 'forward looking statements' within the meaning of applicable laws and regulations.

Although our expectations are based on reasonable assumptions, these forward-looking statements may be influenced by numerous risks and uncertainties that could cause actual outcomes and results to be materially different from those expressed or implied. The Company takes no responsibility for any consequence of decisions made based on such statements and holds no obligation to update these in the future.

The past financial figures have been regrouped or reclassified as per the current grouping, wherever necessary.

SECTION		PAGE NO.
01.	Key Highlights	4
02.	ESG Update	6
03.	Q1 Performance	13
04.	Annexures	22



# TABLE OF CONTENTS



SECTION

01

# KEY HIGHLIGHTS

# Key Highlights



## Financial Performance

- Sales Volume grew by 33.4% YoY to 4.89 MnT
- Revenue increased by 36.2% YoY to Rs 2,589 cr



## Operational Performance

- EBITDA/T for the quarter Rs. 1,432



## Debt Position

- Net reduction in Gross Debt Rs 476 cr during the quarter
- Net Debt/EBITDA at 0.08x



## Others

- EY appointed as Internal Auditors of the Group with effect from 1st May, 2021
- Board has recommended appointment of one of the Big 5 audit firm- Walker Chandiook & Co. (member firm of Grant Thornton) as auditors of Dalmia Bharat Limited. Approval for the same from shareholders will be taken in ensuring AGM.



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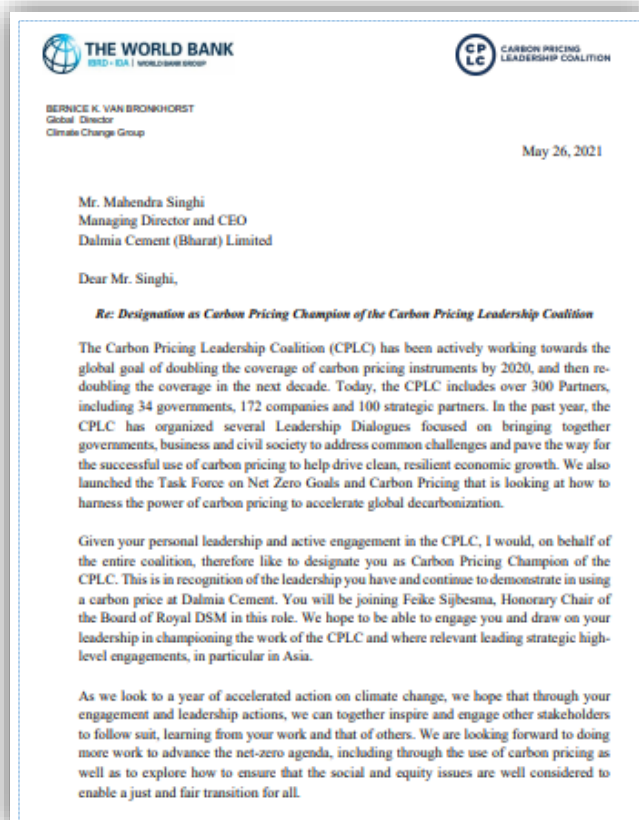
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**ESG UPDATE**

# Dalmia Cement Designated as Carbon Pricing Champion

Carbon Pricing Leadership Coalition (CPLC) of World Bank Group designates Mr. Mahendra Singhi as Carbon Pricing Champion

Dalmia Cement and Royal DSM are the designated Carbon Pricing Champion by CPLC, World Bank Group

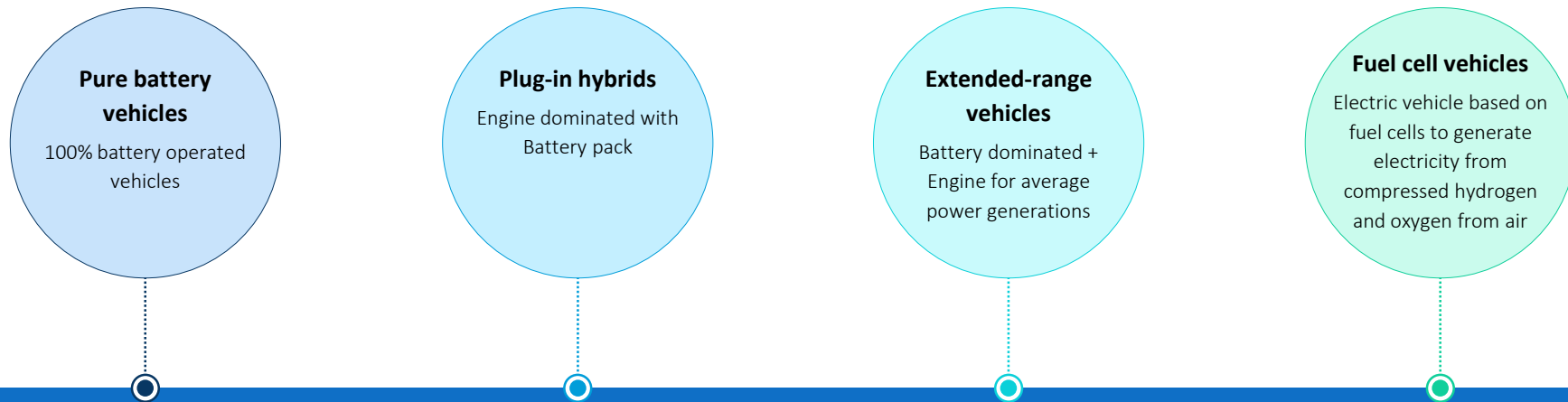


CPLC is a group of over 300 Partners, including 34 governments, 172 companies and 100 strategic partners globally

# Electric Vehicles Transition

Dalmia Cement starts Electric Vehicles transition by joining EV 100 and becomes first triple joiner globally (of RE 100, EP 100 and EV 100)

## EV TRANSITION COVERS



**Dalmia Cement also started use of biodiesel in mining operations providing further that Clean and Green is Profitable and Sustainable**



# Covid Relief

Over **16,000 items of Personal Protective Equipment** distributed to local health workers, Primary Health Centers and Quarantine centers

**300 Oxygen cylinders and 6 Oxygen Generation Plants** provided to Healthcare Departments at various locations

A 65 bedded COVID Care treatment facility set-up in Rajgangpur.

Vehicle support to Doctors, medicine kits for home quarantined people, preventive medicine kits, thermal scanners, hand sanitizers, food packets to front line workers etc.

Tied-up with various hospitals for treatment during COVID related emergencies across locations



# CoWIN Registrations & Vaccinations

Set up a Toll Free Number in collaboration with HP India and Jubilant Bhartia Foundation for increasing the outreach of CoWIN registrations in 7 language

Worked closely with local Health Departments in program villages and mobilized **17,071 people to get vaccinated** during the quarter.



Call the toll-free number  
**1800 419 4961**

**For CoWIN Registration**  
Hindi, English, Kannada, Telugu & Tamil

Let's get everyone a **slot for the shot** and bridge the digital divide.



# Skilling at DIKSHa

- **325 DIKSHa trainees got gainfully employed** during the quarter
- **Soft Skills and Personality Development** through IBM SkillsBuild platform (self-learning). **3,105 DIKSHa trainees are using the platform currently**
- **3,151 trainees of IIIT Kadapa** have also registered on the IBM Skillsbuild Platform
- 8,462 trainees have been enrolled on the IBM SkillsBuild Platform

Livelihood



# Income Generating Activities – Horticulture Plantation

- **Plantation of 5,000 Areca nut saplings** has been undertaken by **100 farmers in Umrongso.**
- Subsequently, **Black Pepper and Betel leaf** will also be grown as an **intercrop.**
- The initiative will help each farmer earn an additional income of approximately **Rs. 50,000 p.a**





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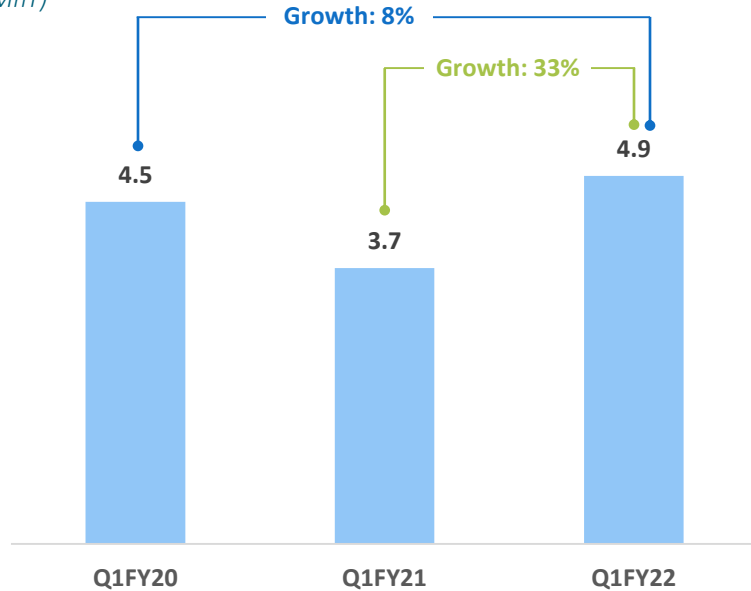
03

# Q1 PERFORMANCE

# Quarterly Financial Performance

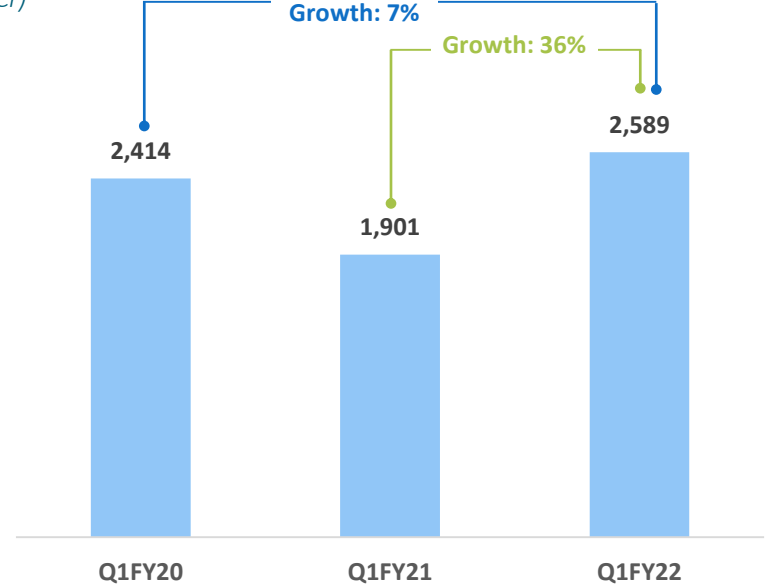
## Sales Volume (MnT)

(MnT)



## Sales Revenue

(Rs Cr)



# Quarterly Financial Performance

## EBITDA

(Rs Cr)

Margins

27.1%

32.3%

27.0%

Growth: 7%

Growth: 14%

654

615

700

Q1FY20

Q1FY21

Q1FY22

## Net Profit\*

(Rs Cr)

6.0%

10.0%

10.7%

Growth: 91%

Growth: 45%

145

192

277

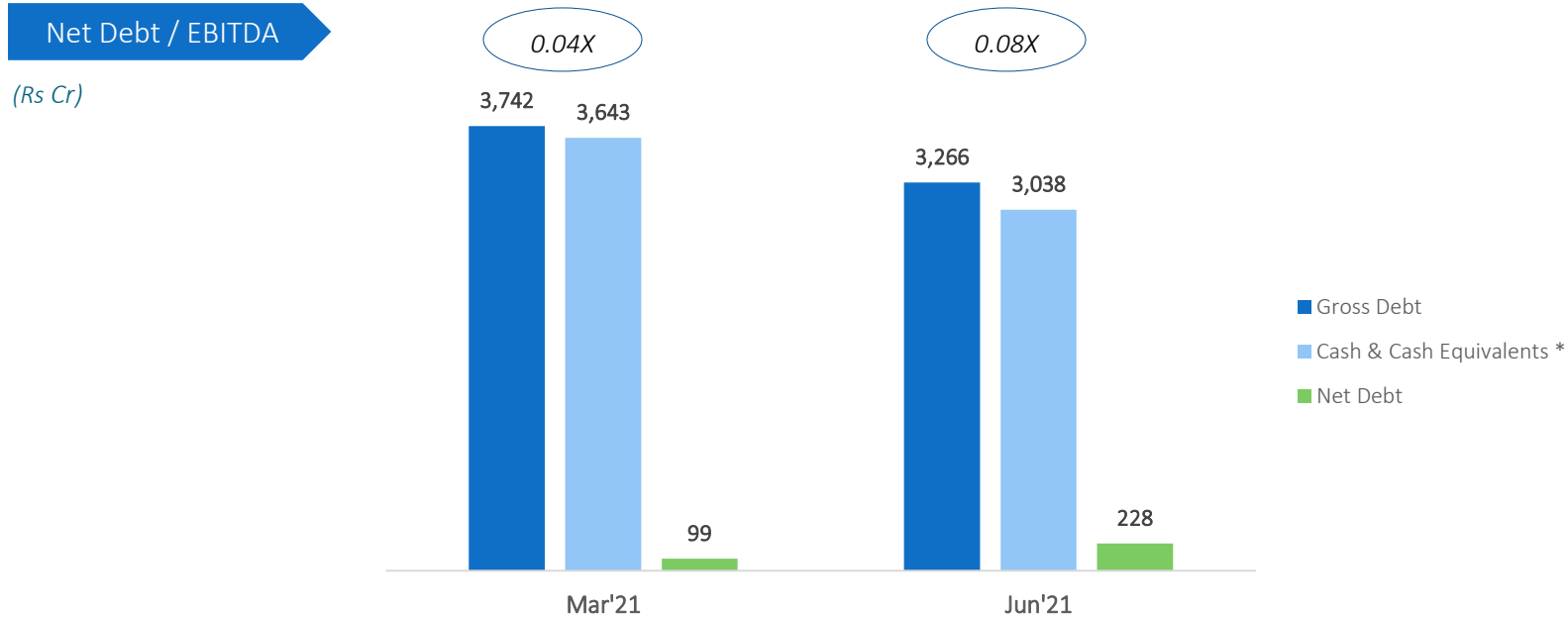
Q1FY20

Q1FY21

Q1FY22

# Quarterly Financial Performance

## Debt Position



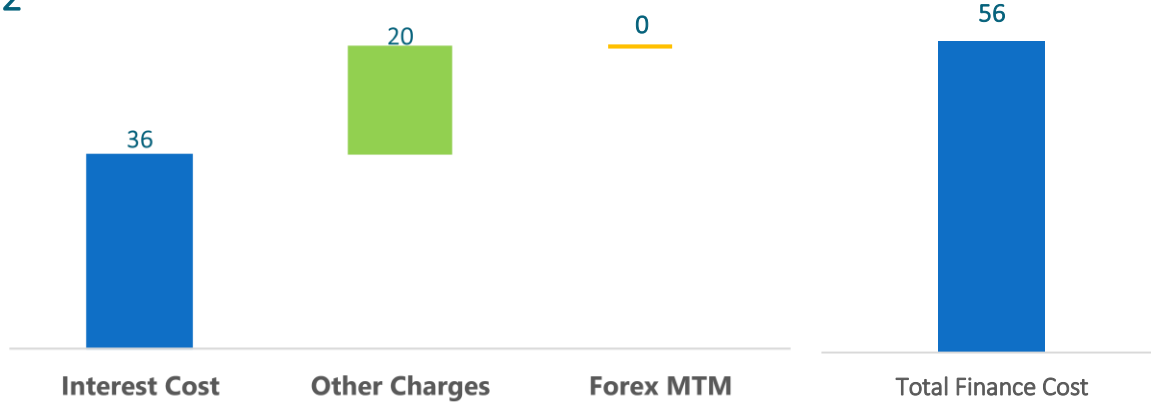
Robust Operating Cash Flow Generation led to net reduction of Gross Debt of Rs. 476 cr during the quarter



# Finance Cost

**Q1FY22**

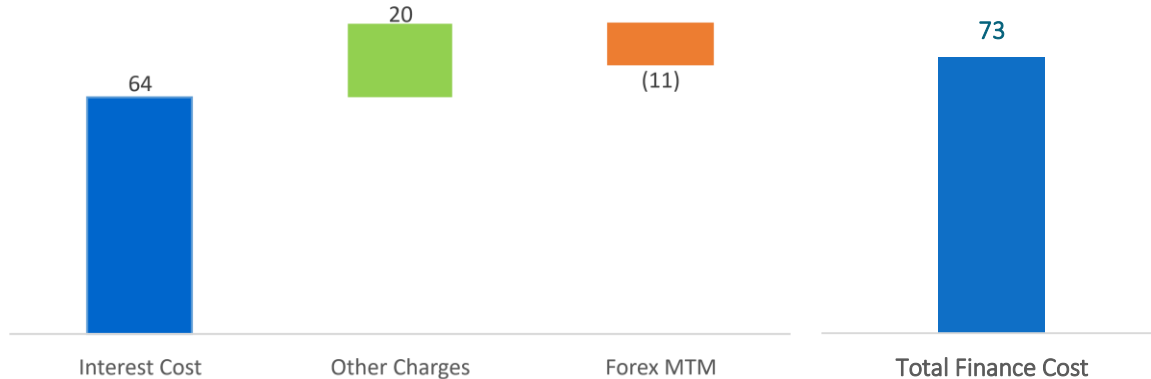
(Rs Cr)



**Cost of Borrowing 5.7%**

**Q1FY21**

(Rs Cr)

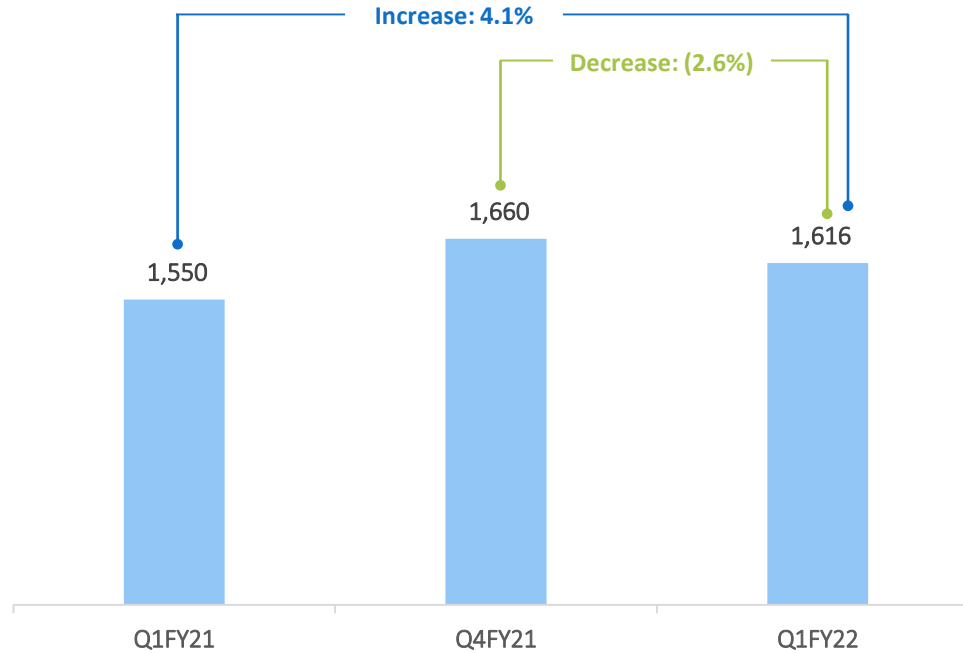


**Cost of Borrowing 7.4%**

# Operational Performance

## Variable Cost

(Rs/T)

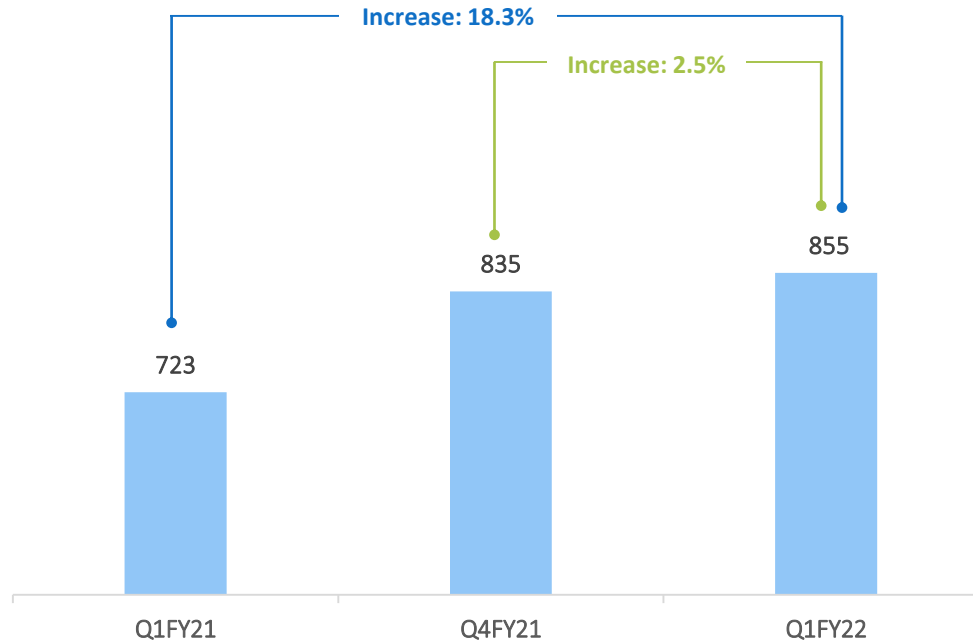


Despite an increase in input and fuel prices, we have been able to reduce our variable costs from last quarter

# Operational Performance

## Raw Material Cost

(Rs/T)

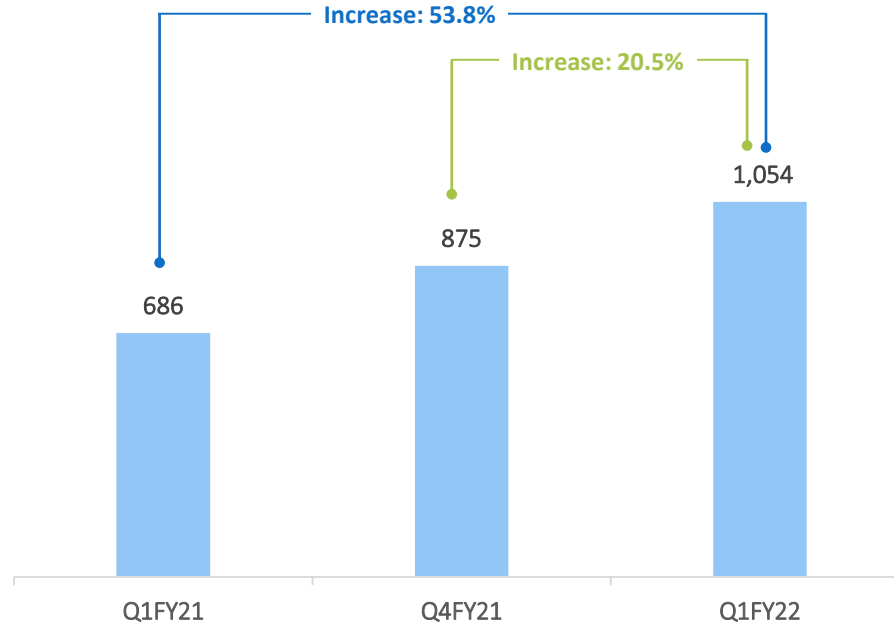


Although we witnessed sharp increase in the price of slag, we have been able to maintain our raw material cost at Rs 855 / Ton

# Operational Performance

## Power & Fuel Costs

(Rs/T)

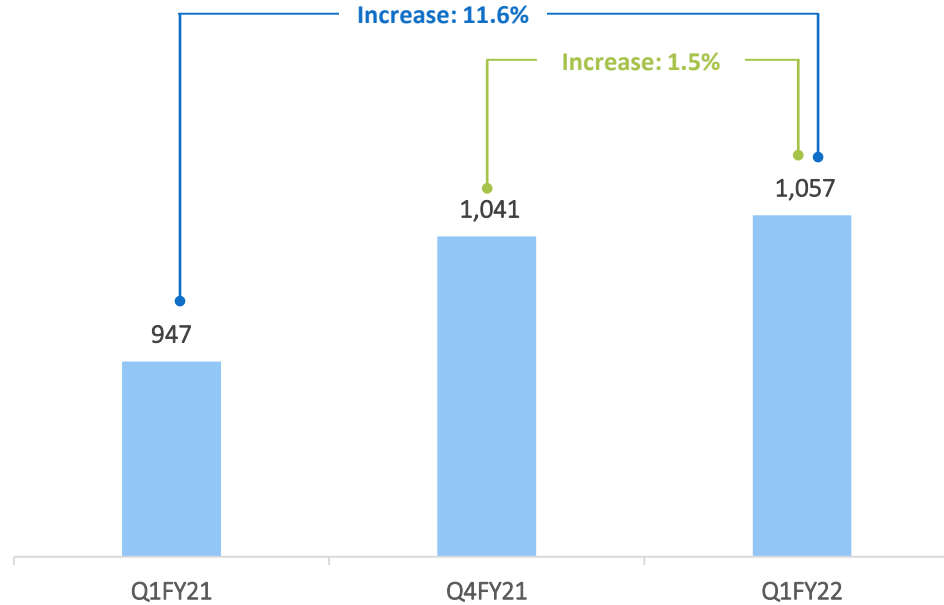


We are continuously optimizing the fuel mix to mitigate rising prices of fuel

# Operational Performance

## Logistics Cost

(Rs/T)



Increase in logistics cost primarily due to diesel price hike and lower direct dispatch due to lockdowns  
Diesel prices have continued their upward trajectory and increased by 29% as compared to average prices in Q1FY21



SECTION

04

# ANNEXURES

# Impact of Depreciation due to Restructuring

(Rs Cr)

	Q1 FY22		Q1 FY21	
	With Restructuring	Without Restructuring	With Restructuring	Without Restructuring
Income from Operations	2,589	2,589	1,901	1,901
Less:-Operating Expenses	<b>1,889</b>	<b>1,889</b>	1,288	1,288
EBITDA	700	700	614	614
Add:- Other Income	26	26	55	55
Less:-Depreciation	298	247	298	247
Less:- Finance Cost	56	56	73	73
PBT	372	423	299	350

# Thank You

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