

New Delhi, 3rd February, 2016

Press Release

Financial Results for the period ended December 31, 2015

Dalmia Bharat Limited today announced its un-audited consolidated financial results for the period ended December 31, 2015

Particulars (Rs. Crore)	Q3FY16	Q3FY15	YOY	9M FY16	9M FY15	YOY
Volume (in MnT)	2.96	2.70	9%	8.92	7.59	17%
Total Income from Operations	1,474	1,343	10%	4,525	3,799	19%
EBITDA	348	219	59%	1,077	576	87%
EBITDA Margin	24%	16%	730bps	24%	15%	860bps
Profit Before Tax	81	45	80%	293	53	456%
Profit After Tax	16	7	136%	76	(27)	
EBITDA (Rs. / Tonne)	1,188	787	51%	1,219	720	69%

* Proforma aggregated financials including OCL for Q3 FY15 & 9M FY15

Improved performance for the quarter is led by higher volumes, better branding and further cost optimization. Focused efforts led to improved volumes & market share in our regions as compared to Industry growth of 3%.

Our cost reduction drive has resulted further reduction in cost of production by **11%** to ₹ 3,411 on per tonne basis for the quarter.

Variable cost on per tonne basis at ₹ **1,333** for the quarter has witnessed reduction of **15%** as compared to corresponding quarter of previous year and down by **7% on QoQ basis**.

Raw Material cost on per tonne basis has reduced by 11% YoY for the quarter on account of sustainability initiatives through increased production of blended cement from 73% to 83% and increased usage of additives.

Power & Fuel cost on per tonne basis at ₹ **666** was lower by 26% on YoY basis and 8% on QoQ basis, led by continuous drive to use most economic fuel and improve heat efficiency. **Petcoke consumption** has further increased to **72%** in Q3 FY16 vs. 32% in Q3 FY15.

Freight on per tonne basis at ₹ 878 has been brought down by 5% on YoY basis, led by implementation of cost reduction initiatives, change in market mix and lower diesel prices.

Fixed Costs on per tonne basis for the quarter has witnessed reduction of 7% on YoY basis and 11% on QoQ basis on account of tighter controls and improved volumes.

Simplification of Structure:

Dalmia Bharat Ltd. (“DBL” or “The Company”) has signed a definitive agreement to acquire KKR’s stake in Dalmia Cement Bharat Ltd. (“DCBL”) and concurrently bring in KKR as DBL’s largest institutional shareholder with 8.5% holding. The transaction once completed will simplify DCBL’s shareholder structure with DCBL becoming a 100% subsidiary of DBL.

Outlook

We expect demand for cement to pick up gradually over the next couple of quarters, with the government’s increasing focus on infrastructure development as well as on the promising new projects of Smart Cities and Housing for All. These factors are expected to stimulate investments across several sectors and expected to have favorable impact on improving the overall economic development.

The company is focused on controlling costs and emphasis on market oriented initiatives to improve profitability.

For Dalmia Bharat Limited



Himmi Gupta
Investor Relations